

Tour Sponsor: Chris Richmond
Wamego High School
801 N LINCOLN
WAMEGO, Kansas 66547 1539

April 28, 2017

Dear Chris,

Thanks for requesting a quote for your group's tour. We're happy to offer you this proposal. While you review it, keep in mind the reasons why Brightspark does student travel better:

- We put **safety and security** above all
- Decades of experience means we do it right with **full service and support**
- We tailor your tour to fit your unique group, interests, budget and more
- We handle the details so you'll have a **worry-free experience**

This proposal is for **your review only**. You might want to change your tour inclusions during the planning process, so we'll send you final handouts to share with parents and students once your booking is complete.

We guarantee these prices until **5/28/2017**; what you're seeing is based on our recent communication, but if you have any concerns or changes you'd like to make, let us know. Feel free to call me with any questions and I'll touch base with you in a few days to continue working on your ideal tour.

Looking forward to talking with you soon,

JoAnn East
Tour Consultant
Tel: 1-708-831-7154
Email: jeast@brightsparktravel.com

Judy Chipman
Tour Specialist
Tel: 1-708-831-7147
Email: jchipman@brightsparktravel.com

THE BRIGHTSPARK DIFFERENCE

WE'RE EXPERTS IN STUDENT TRAVEL

- Our travel team has over 100 combined years of experience.
- Our staff includes former educators and experts in music and travel.
- We are members of USTOA, SYTA, & ABA.

WE MAKE IT EASY FOR YOU

- We handle participant payments.
- We'll give you a step-by-step guide to running your group trip smoothly.
- We provide 24/7 access to MyTour so you can manage accounts, rooming & bus lists and group communication online.

WE MAKE YOUR PASSENGERS HAPPY

- We have friendly payment terms.
- We accept online registration and credit cards.
- We provide a 24/7 on-tour emergency hotline.
- We can help with fundraising.
- Health and accident insurance is included on all tours.
- We provide trip delay protection.



ALL YOU NEED TO KNOW ABOUT YOUR TOUR

Leaving: Thursday, December 27, 2018 5:00 AM

Returning: Wednesday, January 2, 2019 10:30 PM

Traveling By:

- Round-Trip transportation via Coach

Ground Transportation:

- Deluxe Passenger Motor Coach (Windstar factored for this 3.21.17 proposal and this analysis proposal 2)

Accommodations:

- 4 Nights in Celebration, which is closer to Disney, at Holiday Inn (contract already received and secured, and rate locked in) featuring breakfast daily. This is the great and popular property where Wamego stayed before.
- Quad Occupancy for Students (2 beds per room)
- Single Occupancy for Chaperones (2 beds per room)
- Option to add security at hotel each evening

Meals:

- Breakfasts:** 3 at hotel
- Meal Money:** \$15.00 for use where you wish!
- Dinner:** 4: Three \$15.00 Disney Cards and one group dinner at Hard Rock Hotel

TOUR PRICING

# OF PAYING PASSENGERS	106	96	86
# OF COMPLIMENTARY CHAPERONES (SINGLE OCCUPANCY)	2	2	2
STUDENT PRICE (QUAD OCCUPANCY)	\$1089	\$1109	\$1132
PAYING ADULT PRICE (QUAD OCCUPANCY)	\$1089	\$1109	\$1132

(All taxes and gratuities are included where applicable)

SEEING, LEARNING, DOING

Here's what's included:

- Remember Your Brightspark Tour with a Snap! Video
Compile photos into a video montage! It's easy; students and teachers can just download our Brightspark's video smartphone app, sign into their group's account and upload their tour photos. Teachers approve the photos and songs featured in the video. This soon-to-be-cherished memory, available both online and on DVD, allows parents to view their kids' photos immediately after they're uploaded—meaning they'll be able to see how much fun our tour is, even before it ends!
- Disney: Explore 3 Disney World Parks over 3 Days
- Perform at Walt Disney World
- Participate in a You're Instrumental Workshop
- Universal: 1 Day 2 Park Ticket

BRIGHTSPARK ADVANTAGE

- Professional Tour Director Guide
- Brightspark Drawstring Backpacks
- Travel Guard Health & Accident Insurance
- Exclusive:** Travel Guard Trip Delay Protection
- Free:** Optional Online Registration with customizable multiple payments and no installment fees for any autopay guest.
- Online Payments by Credit Card
- Members of SYTA, ABA, and USTOA
- \$1 Million Deposit Protection Plan
- All Taxes and Gratuities
- Trip Resource Manual
- General Liability Insurance
- Emergency Tags/Lanyards with 24 Hr. Service
- Help me Travel Tool and Resources:
<https://www.brightsparktravel.com/resources>

This tour has a \$1,000 scholarship on the account awarded to Chris Richmond in April of 2017. As of 5.01.17 group to use scholarship towards security and Brightspark is factoring two security guards (one per coach) while on tour.



ADDITIONAL OPTIONS AVAILABLE

Refund Guarantee Protection \$109 per person

If Refund Guarantee Protection is included for the entire group, the cost will be \$88 per person.

From the minute a passenger purchases this protection, they can cancel up to the minute of departure, for any reason and they will receive a full refund of all tour payments made, less the cost of the protection.

Room Upgrades

- Student - Triple Upgrade \$77 per person
- Student - Double Upgrade \$154 per person
- Adult - Triple Upgrade \$77 per person
- Adult - Double Upgrade \$154 per person
- Adult - Single Upgrade \$464 per person



Proposed working itinerary 5.03.17
WAMEGO HIGH BAND
ORLANDO
December 27 - January 02, 2019

DAY 1 - THURSDAY, DECEMBER 27, 2018

GROUP	TIME	ACTIVITY
ALL		<p>Deluxe Passenger Motor Coach (Windstar factored for this 3.21.17 proposal)</p> <p>Motor coaches arrive at Wamego High School for loading. 801 North Lincoln, Wamego, KS 66547</p> <p>Depart Wamego, KS, for Orlando, FL. Drive time is approximately 22 hours. Adding three 1-hour meal stops and three 20-minute rest stops, your total estimated drive time is 26 hours. Meals en route are on your own. Travel tip: Pack meals and snacks from home for your journey to The Happiest Place on Earth!</p> <p>During your trip, compile photos into a video montage! It's easy; students and teachers can just download our Brightspark's video smartphone app, sign into their group's account and upload their tour photos. Teachers approve the photos and songs featured in the video. This soon-to-be-cherished memory, available both online and on DVD, allows parents to view their kids' photos immediately after they're uploaded—meaning they'll be able to see how much fun our tour is, even before it ends!</p>

DAY 2 - FRIDAY, DECEMBER 28, 2018

GROUP	TIME	ACTIVITY
		<p>Arrive in Orlando, FL at Disney Springs. Discover an eclectic mix of unique shops, one-of-a-kind restaurants and lively entertainment at Disney Springs at Walt Disney World (no park admission is needed to enjoy Disney Springs).</p> <p>**Your professional tour director will meet you here**</p> <p>Check in at your Orlando area hotel</p> <p>You will have \$15.00 in meal money to use towards snacks or meals throughout your trip</p> <p>Enjoy hotel accommodations on nights 2,3,4,5 Friday, December 28th through Tuesday, January 1st at Holiday Inn, FL Orlando SW (Celebration Area)</p> <p>Return to the hotel</p> <p>Private overnight security at the hotel each evening (one per coach)</p>

DAY 3 - SATURDAY, DECEMBER 29, 2018

GROUP	TIME	ACTIVITY
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ALL	<p>Enjoy breakfast at your hotel.</p> <p>Board coaches and depart the hotel</p> <p>Arrive at Walt Disney World and enjoy the day at your choice of parks: Magic Kingdom, EPCOT, Hollywood Studios, or Animal Kingdom.</p> <p>The Disney Performing Arts Magic Kingdom March performance by the Wamego High School band (pending Disney acceptance and scheduling)</p> <p>Enjoy a meal at Disney World with a \$15 meal card.</p> <p>Return to the hotel</p>
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DAY 4 - SUNDAY, DECEMBER 30, 2018

GROUP	TIME	ACTIVITY
ALL		<p>Enjoy breakfast at your hotel.</p> <p>Board coaches and depart the hotel</p> <p>Enjoy the day at the Disney park of your choice. Options include Epcot, Magic Kingdom, Hollywood Studios or Animal Kingdom.</p> <p>Enjoy a meal at Disney World with a \$15 meal card.</p> <p>Walt Disney World - Disney's Performing Arts Workshops - You're Instrumental - Sight-read, prepare and record a polished performance of special Disney music selections in a studio environment like a professional musician. For middle/junior high and high school bands and orchestras.</p> <p>Return to the hotel</p>

DAY 5 - MONDAY, DECEMBER 31, 2018

GROUP	TIME	ACTIVITY
ALL		<p>Enjoy breakfast at your hotel.</p> <p>Board coaches and depart the hotel</p> <p>Enjoy the day at the Disney park of your choice. Options include Epcot, Magic Kingdom, Hollywood Studios or Animal Kingdom.</p> <p>Enjoy a meal at Disney World with a \$15 meal card.</p> <p>Celebrate New Year's Eve at the Walt Disney World Resort!</p>

DAY 6 - TUESDAY, JANUARY 1, 2019

GROUP	TIME	ACTIVITY
ALL		<p>Check into Your Hotel</p> <p>Return to the hotel following the New Year's celebration.</p> <p>Enjoy breakfast at your hotel.</p> <p>Check out of hotel and load luggage on motor coaches.</p>



Board coaches and depart the hotel

Arrive at the Universal Orlando Resort. Your one-day, two-park pass provides admission to both Universal Studios and Islands of Adventure. You may also choose to spend some time in the adjacent Universal City Walk area.

Enjoy your meal at the Hard Rock Café!

Board coaches and depart for home. Meals en route are on your own.

DAY 7 - WEDNESDAY, JANUARY 2, 2019

GROUP	TIME	ACTIVITY
ALL		Motor coaches return to Wamego High School.